



## Welcome to Your Next Issue of NATUROPATHIC PHYSICIAN

The ENews for NDs Who Want to Stay Aware and Unite February 2006 Volume 150

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### President's Message from Jane Guiltinan, N.D.

Hello everyone, I hope February has gifted with you with wonderful and mysterious winter magic, true love, and lots of chocolate!

Your association is hard at work on your behalf, advancing and promoting our profession on many levels and in many venues.

On January 6, in Fort Lauderdale Florida, the Board of Directors met for a board meeting and a strategic planning discussion. The discussion centered on how to continue our transition from a working, hands on board, to more of a visionary, strategic and governing board. A strategic/governing board's role is to set a strategic course for the association based on vision, mission, and current realities, create specific goals and outcomes for the executive director and staff, ensure that these staff have the tools and resources they need to succeed, and provide oversight to ensure that these goals and outcomes are met. This structure, when fully realized, will facilitate a much more effective and efficient AANP, and dramatically improve our capacity to accomplish our strategic priorities. This transition will continue to occur incrementally over the next several years, and will require continued board development in strategic thinking and governance skills, as well as significant investment in staff infrastructure and resources.

On January 7, and 8 in Florida, the AANP sponsored a very successful state leadership training program and healthcare policy institute. There was a fantastic turnout, with representation from many of our affiliate state associations. The presentations were excellent; in fact one attendee commented that "...the presentations were better than many of the courses I'm taking in my Masters program." Kudos to Gene Summers, event coordinator, Karen Howard, executive director, and Michelle Caldwell Huckaby, director of communications and development for producing an entertaining, educational, and useful event.

Do you remember the infamous Atwood Medscape article that presented a very negative and distorted perspective on Naturopathic Physicians and Naturopathic Medicine? The rebuttal to that article has finally, after much intense work by several of our leaders, been published. Dr. Nan Dunne, immediate past president of the AANP, is the lead author of the article. It has been published in the peer reviewed Journal of Family Practice. The article, entitled; "Naturopathic Medicine: What Can Patients Expect?" can be found in JFP, Volume 54, No.12, December 2005. You can also view the article on our website via a link the AANP purchased. We have also purchased 5000 color copies for the use of our state affiliates. Congratulations to Dr. Dunne and her co-authors William Benda, MD, Linda Kim, ND, Paul Mittman, ND, Richard Barrett, ND, Pamela Snider, ND, and Joseph Pizzorno, ND.

Congratulations also to Dr. Doni Wilson, ND, president of the New York Association of Naturopathic Physicians and all of the hard working NYANP members. Not only did they conduct a very successful Lobby Day on January 24 with over 100 supporters present and 1000 emails sent; they also successfully got their bill passed out of the NY Senate Higher Education Committee, a very important step en route to licensing ND's in New York. Read more and find out how you can help on the NYANP website at [www.nyanp.org](http://www.nyanp.org)

A very sad incident that occurred in Colorado has provided stark evidence that the licensing of ND's is vitally important to protect public safety. Unfortunately, a person claiming to be a naturopathic doctor in that state, whose training came from an unaccredited institution in Arkansas, is being charged with manslaughter and practicing medicine without a license. A terminally ill teenager died under the care of this person. The trial began on February 1, 2006. As a result of this terrible tragedy, the Colorado Association of Naturopathic Physicians hopes to persuade Colorado legislators that licensing and regulation of naturopathic physicians is important in order to protect public safety and prevent these kinds of outcomes. You can read more about Colorado's licensing activities by going to the CANP website at [www.coanp.org](http://www.coanp.org)

Read more on the many other state licensing efforts in Lise Alschuler's Alliance report.

The AANP and the Association of Accredited Naturopathic Medical Colleges (AANMC) co-sponsored an international pandemic influenza conference on Friday, January 13. Each of the naturopathic programs at the colleges presented a different aspect of how naturopathic medicine might be of benefit to people if an influenza pandemic occurs in North America. The presentation was broadcast over the internet, with live audiences participating and interacting from all of the colleges. Congratulations to the presenters, who did an excellent job on this first of hopefully many more collaborative educational activities among our institutions.

The AANP convention committee and convention planners are already hard at work preparing for an outstanding annual convention in Portland August 9-12. Please mark your calendars and plan to attend. We have received over 100 abstracts for presentations at the conference! And this year is very special as our profession will be celebrating NCNM's 50th anniversary!

I'd like to end this report with a call to action. Congress has set up a website, a series of community meetings, and a survey to gather information from citizens about how they would like to see healthcare reshaped in the United States. We all know healthcare in this country needs to change for so many reasons. We all fervently believe that naturopathic medicine can and should play a useful role in our healthcare system. Here is your opportunity to let your voice be heard...What is your vision for the future of healthcare in America? I urge you to take advantage of this opportunity to provide input, and don't forget to encourage patients, family, and friends to do the same.

Here's the website, and some information about this activity [www.citizenhealthcare.gov](http://www.citizenhealthcare.gov)

#### About the Working Group

As part of the Medicare Prescription Drug, Improvement, and Modernization Act Of 2003, the U.S. Congress created the Citizens' Health Care Working Group. View the law text at Public Law 108-173, Sec. 1014.

The Working Group asks citizens to give their answers to four questions:

What health care benefits and services should be provided?

How does the American public want health care delivered?

How should health care coverage be financed?

What trade-offs are the American public willing to make in either benefits or financing to ensure access to affordable, high-quality health care coverage and services?

#### The Working Group's Mission:

Provide for a nationwide public debate about improving the health care system to provide every American with the ability to obtain quality, affordable health care coverage.

Provide for a vote by Congress on the recommendations that result from the debate.

How do we get from here to there?

Hold hearings to examine a list of subjects (Essentially completed as of September 23, 2005.)

Prepare and make available to health care consumers, The Health Report to the American People. (Released October 6, 2005.)

Hold health care community meetings throughout the United States. (Meetings began in January 2006 and will end in April 2006.)

Provide interim recommendations for public comment.

Provide final recommendations to the President and the

Congress.

That's it for now. Thanks to all of you for everything you do, everyday, to make a difference!

Jane

### **From the Office, Karen E. Howard** Announcement!

I am delighted to announce that AANP has hired Caleb Cooks to serve as Senior Director for Development of the AANP. Caleb brings to us enormous talent and creativity as evidenced by his film production experience, a desire to build a better future, and a penchant for detail that will benefit the AANP in numerable ways. Caleb will assume primary responsibility for all membership issues, as well as oversee the communications and fundraising efforts that the AANP undertakes. I expect the combination of his talents will benefit our outreach and public relations efforts enormously.

### DC FLI

In all likelihood you have been following the political issues swirling around Washington with a considerable amount of concern and confusion. Care to experience yourself? The opportunity to demonstrate a positive force during a time of crises is upon us. Come to Washington DC on May 14-15 to educate your Members of Congress on the power of naturopathic medicine. In just a few short years we have escalated the knowledge of naturopathic medicine for Senate and House staff dramatically. We continue to build our national presence, and support for our issues. What is on our agenda for this year? Take aim! Not only are we once again pursuing passage of legislation that enables naturopathic physicians to participate in the Indian Health Service loan repayment program, we fully expect that DSHEA will become the target of our detractors this year, which requires that you as the only doctoral-level physicians with training in botanicals and herbs to join forces with our friends in industry. [Click Here](#) to register on-line. We train you, we book your visits, and you will find yourself as the almost 300 participants in previous years have - believers that we can and will impact the future of our health care system.

### Membership

The deadline looms - membership in the AANP must be renewed by February 28, 2006 to ensure your member benefits to not lapse! Top five reasons to join the AANP?

Licensure in all 50 states. AANP is working directly with 10 states to build capacity and support for licensing laws;

30,000 visitors to Find ND on the AANP web site, every month;  
A new health savings account offering.

Finally, health care coverage that makes sense AND covers the cost of alternative medicine; Marketing and Branding of Naturopathic Medicine, the best way to guarantee that every consumer understands the value of naturopathic medicine, and discounts on publications and the 21st Annual Convention scheduled for August 9-12 in Portland, Oregon.

#### Public Outreach

I often hear our members talk about the need to educate and communicate the value of naturopathic medicine to the nation as a whole. In case you missed it, please link to the AANP website to view an article from the December Journal of Family Practice entitles "Naturopathy: What can patients expect." Publication of this article in a peer-reviewed journal is invaluable to our marketing, legislative and regulatory efforts. FREE color copies are now available for the use our state affiliate by simply calling the AANP office at 866-538-2267.

While you are on the site, take a moment to read the recent front page New York Times article on why patients turn to alternative medicine. Many of you have expressed concern regarding the fact that the author failed to articulate an understanding of a ND's training and the fact that our physicians were not referenced as 'doctors.' Please understand that the paper's editorial policy places certain restrictions on its reporting, including how the term doctor is used. But more importantly, I hope you can read it not from a naturopathic perspective, but from a patient perspective. This is a very, very powerful, and fortunately positive piece on why people seek your services.

And last, but certainly not least, look for a new face for the AANP web site! In the next 2-3 months we will be redoing the front end of our web site for our consumer audience. Our goal is to present a fresh face for naturopathic medicine that reflects all our research and branding efforts.

#### **Call for Nominations for AANP President-elect, and the Board of Directors**

This call for nominations marks our fourth year of a new governance process for the AANP. Your participation and attention to this process is the only thing that will insure the continuity and growth of our association. This year we will formally a new President-elect who will automatically become AANP President at the end of Dr. Guiltinan's two-year term, which expires December 31, 2007. We will also elect four Board Members of the American Association of Naturopathic Physicians.

To be nominated for Treasurer, a nominee must have been a board member for at least a single two year term. To be nominated for a position as a Director on the Board one must have been a member of the association for at least two years immediately prior to his/her nomination and can be a regular, student, associate or supporting member as defined by our by-laws.

Only one Student at a time can serve as a representative to the Board, and the student must be a dues paying member of the Association for at least one year prior to serving on the Board and must be in the third or fourth year of school at one of the accredited colleges. Please note, there is no reserved director slot for a student. The student candidates run against all other nominees in the election process.

The President-Elect may be delegated by the President to perform her/his duties, in the event of any temporary disability or absence of the President from meetings, and shall have such other duties as the President or the Board may assign. The President-Elect shall, prior to becoming president, propose to the Board of Directors all committee and other appointments appropriate for her/his administration. The President-Elect shall become President without election following the end of the term of the outgoing President.

The formal petition for nomination must be submitted by April 20, 2006 and will include a nominating petition signed by the candidate and eleven regular AANP members

A signed agreement by the candidate to serve in the office for the stated term, including from the candidate affirming familiarity with all governing documents and with policy regarding the elections process

A copy of his/her current professional license to practice for any profession requiring on and a copy of educational degrees and diplomas

A statement of up to 500 words, from the candidate for publication to the voting members.

A resume or curriculum vitae is optional.

The details of this packet can be found on the AANP website by the end of February.

These petitions will be verified by the Nominating Committee to insure compliance with election process and with the By-laws and Articles of Incorporation of the AANP and returned to the President and Executive Director in a timely manner.

The 2006 AANP Board of Directors:

Dr. Jane Gultinan - President

Dr. Nancy Dunne - Immediate Past-president

Dr. Eileen Stretch - Treasurer

Dr. Lise Alschuler  
Dr. Chad Aschtgen (term expires 2006)  
Astrid Berg  
Dr. Cynthia Bye  
Dr. Evan Fleischman, Speaker of the House  
Dr. Judy Fulop (term expires 2006)  
Dr. Ben Luna

### **AANP's HealthCare Policy Institute and State Leadership Conference, Michelle C. Huckaby**

Promote Health, Prevent Disease, and Practice Naturopathic Medicine

In January Naturopathic Doctors, Medical Doctors, Chiropractors, Legislators and experts in their own right collaborated together for two days in Fort Lauderdale, Florida to discuss healthcare policy hosted by the American Association of Naturopathic Physicians (AANP) and produced by AANP's Karen Howard, Executive Director and Michelle Caldwell Huckaby, Director of Communications and Development. Medical Director of Freddie Mac, Dr. Columbus Giles, MD expressed the importance of complementary and naturopathic medicine, the value of the efforts at Freddie Mac, and what strategies do you see in the future for moving forward in Corporate Wellness Programs where naturopathic doctors can participate. The group took on promoting health, inventing the new possibilities of Naturopathic Doctors working along side allopathic doctors in a corporate wellness space. Representative Diane Winston from the Louisiana House of Representatives enlightened us on the ongoing struggle that the residents of New Orleans continue to deal with, today even six months after Hurricane Katrina. Rep. Winston told us how legislation in being supported across the country to benefit health and empowerment policy work supporting clinician latitude in offering complementary and integrative healthcare to support informed consumer choice.

The discussion of preventing disease continued, with John Carvalho, MBA, LREP, CEPE of Dynamic Health Resources whom unveiled the American Migraine Prevention Study which is two-fold clinical and administrative. The study seeks to provide evidence-based research as to the effectiveness of trigger management protocol for the prevention and reduction of migraine pain. A panel discussion took place of practicing Naturopathic Medicine with Bernie Noe, ND on a corporate wellness model approach. Along with Kathy McVay and Kurt Hegetschweiler, DC expressing the awareness of improvement in unmet healthcare needs financial loan repayment programs. Day one closed with George Tucker, MBA founder of the Synergi Foundation which collaborating with the research and documentation is appropriate to promoting dynamic natural medicine in the CAM world.

Day Two continued to be vibrant with experts from around the country sharing their innovative approaches. According, in the

direction of specialist David Garrison, NYANP Advisory Board on how Naturopathic Doctors can use strategic planning in accomplishing short and long term goals. Ed Rodriguez, Jr. Esq. turned the group on to how powerful naturopathic state associations can be effective in the fight for licensure in the US. Lori Bielinski, LMP of the Washington State Chiropractic Association followed with how public policy is complex in navigating the overall policy maze in the United States, especially in the healthcare systems. Lori emphasized that the only way to tackle public policy is as a team sport and developing "public" policy one must deal with the public face-to-face. Michelle Dally of Progressive Promotions amazed the participants in a two-hour public relations training on how Naturopathic Doctors can best convey what they are, what they do and the power of naturopathic medicine to consumers.

"To be or not to be" David Matteson wrapped the two day conference up with the challenge to naturopathic doctors work toward strengthen their leadership skills so together we in the naturopathic community can continue to build that momentum—together. The AANP accomplished its objective to have open dialogue on the future of health care delivery in this country, and all the insights of experts on this timely issue of healthcare policy.

This event was generously supported by the sponsorship of Dynamic Health Resources and the support of Barry's Vitamins & Herbs with The Meke Group, American Specialty Health and Desert Forest Nutritionals.

### **AANP Alliance Update**

2006 has started off with a bang, several of them actually. There are legislative activities throughout the nation related to naturopathic licensure. The sophistication of the Alliance continues to grow. The Alliance is developing a stronger, yet simpler way to communicate the rationale for licensure. Essentially, our message is being distilled down these concepts. Naturopathic medicine fills a niche that no other healthcare profession can.

We are the only physician level providers with expertise in natural medicine. There is a growing shortage of first contact, or primary care, providers along with a growing interest in natural health and wellness. There is no other provider group who can meet both of these needs. The fact that we seek licensure in order to ensure public access to safe and effective naturopathic care supports the inviolate right of U.S. citizens in choosing their healthcare.

Carrying this message forward on the legislative front this year so far are New York, Illinois, Minnesota, and Virginia. Many other states continue to actively pursue licensure via building their state associations, hiring lobbyists, developing their PR campaign, and building their grassroots support network. 2006

should prove to be another exciting legislative year for the profession.

### **Do Migraines Give You a Headache?**

For 32 million Americans they do. Dynamic Health Resources, an innovative disease management company, has launched AMPS, the American Migraine Prevention Study - [www.MigrainePreventionStudy.com](http://www.MigrainePreventionStudy.com) This consumer-driven study seeks to develop evidence-based research for the prevention of migraines while building a working relationship with naturopathic physicians. AMPS uses a patented nutritional supplement (SerotonaPlus™), detoxification and management of dietary triggers.

SerotonaPlus™ and the dietary protocol have been used successfully in the treatment of migraines for five years. A 2002 study conducted by Eastern Virginia Medical School found that subjects taking SerotonaPlus™ missed fewer days of work and school, experienced less functional impairment, missed less household work and fewer social activities, noted a reduction in overall days with migraines, as well as a decrease in the severity of their headache pain.

The AMPS protocol is based on the following research:

Serotonin and norepinephrine are the two main neurotransmitters used in the brain to control the size of blood vessels as well as other functions. When levels of these neurotransmitters are low, the cranial blood vessels in migraine patients dilate uncontrollably, causing the headache pain. These neurotransmitter levels can be diminished by allergic reactions, inflammation, poor absorption of nutrients into the brain, and poor metabolism of nutrients in the brain. Congestive bowel toxicity and intestinal dysbiosis contribute to neurotransmitter loss and need to be addressed. Depression and insomnia are often associated with migraine patients because of similar biochemical mechanisms and pathways, all resulting from a loss of serotonin and norepinephrine.

The following two steps are the basis for the AMPS program:

1. Provide adequate nutrients {SerotonaPlus™} to the brain needed to manufacture the neurotransmitters, serotonin and norepinephrine.
2. Prevent the loss of neurotransmitters through detoxification and diet to avoid migraine triggers.

AMPS is a simple, holistic approach to migraine prevention. It can help to bridge communications with naturopathic and allopathic physicians or work independently. Our marketing and study recruitment tools, when placed in offices and the community, are drawing new business to practitioners. AMPS is approved by the Mid-Atlantic Institutional Review Board.

Dynamic Health Resources is a corporate sponsor partner of the American Association of Naturopathic Physicians. If you would like more information about the protocol or how you may become involved in AMPS, please go to [www.MigrainePreventionStudy.com](http://www.MigrainePreventionStudy.com)

### **In-Office Research Awards for 2006 - Sponsored by Vital Nutrients**

In-Office Research Awards for 2006 - Sponsored by Vital Nutrients

2006 is here and it is not too late to design and work on your own in-office research project. Many of you discussed your great ideas with me at the AANP 2005 conference right after the awards banquet—your enthusiasm was amazing. Now that the holidays are over and the New Year is upon us - lets get to working!! If you need any help, desire guidelines, or would like to give your plan a critical eye, please send your information to JFulop@nmh.org.

I will forward it on to our ND specialists on the Scientific Affairs Committee—or you can request one of them specifically to advise you---Michael Traub, Eric Secor, Paul Reilly, John Neustadt, Rick Liva or Carlo Calabrese.

Happy Researching!! Judy Fulop

### **New Orleans is a state of mind in a state of illness, Jeanette Gallagher, N.D.**

As many have heard, I did stay for Katrina in Kenner, La, only three blocks from the lake and one mile from the first levee break. It was an choice I will not repeat as I was unable to evacuate for several days. The lessons of this experience and its aftermath have taken me on a consuming emotional path of first fear, panic, pain and confusion - later changing to anger, pain, loss, and devastation. And currently, one of love, compassion, passion and determination.

Prior to the storm, I had been appointed to a health care reform panel.

Discussion focused on what was occurring in the hospitals, acute and chronic care, reimbursement, and long term care. Not surprisingly, the state's priorities were driven by the money and medication. The impact of disease on our people was already significant, and they had little in the way of education or support to manage their care and prevent illness. Then came Katrina. Then came Rita. The system is gone. People are spread over the country. Health care as it was known - offices, patients, patient records, payment sources, are now virtually non-existent.

Numbers to note:

Cameron Parish: population Pre-Rita 9702, post 7802: hospitals pre 1, post 0: beds available pre 49, post 0, physicians pre 3, post 0: pharmacies pre 1, post 0: little transportation to other medical areas, no dental practices, no groceries to give, no WIC checks.

Orleans Parish: population Pre-Katrina 462,296, post 156,900: hospitals pre 9, post 2: beds pre 2,739, post 478: physicians pre 2664, post approx 1000: pharmacies pre 76, post 0: six closed Federally Qualified Health Centers.

St Bernard Parish: population pre-Katrina 65,554, post 8,000: hospitals pre 1, post 0: dental pre 24, post 0: physicians pre 44, post 3.

I ask myself, where and what is recovery?

I recently spent time with a neurotoxin specialist as he screened for possible mold complications. Contrary to government opinion, the Gulf is not safe. The entire area is at environmental risk.

When we gut our homes, we throw out the mold, refrigerators, chemicals, asbestos tiles into the street to be picked up, dumped and then burned. Can you imagine the pollution? Experts have been quoted as stating the need for complete demolition with proper treatment and safeguards to minimize the impact of toxins upon residents. But our government and the insurance industry recommend untrained residents use donated bleach and a sheet of printed notes to conduct this work.

This personal witness to the devastation of our health care system and its inability to meet the escalating needs of my neighbors and friends has driven me to participate in several health recovery meetings. Unfortunately little has changed. Despite a written edict to include prevention in any and all reformation, mortar and money remain the essential concerns. Incentives to attract physicians back to the area, the buildings they will work and the ability to reimburse remain the cornerstone of discussion. My public comments on creating a plan for prevention, education and reformation are being viewed through an old paradigm that no longer exists. But persevere I must, and I do.

Prior to the storms, people, legislators, and the media were quick to instill road blocks against any reform effort to integrate a form of preventive care that encompassed an alternative approach. I continue my efforts to educate the politicians who fear change, and the media who view the devastation, loss and grief through compartmentalized episodes. And I plead with everyone to listen to the warnings about their environment that if unheeded will intensify the feelings of desperation and despair

that I witness on the road, in the stores and on the street. My goal is to work with these people, to listen and feel the deep energy of the other person. I believe if you can talk with them and feel their soul and heart, the true healing will begin. When you can elicit deep energy change within another, you create deep, natural, powerful healing. And if you do, you can start a chain reaction that is life everlasting and worth more than anything else you can do. I believe that only through deeply felt change can we achieve the reform that is so desperately needed in Louisiana, and frankly, in the rest of the country. The road blocks have become walls, but is it my belief system that empowers me to face the obstacles and mount a campaign to initiate a reform paradigm that will bring back health, bring back light to the darkened and abandoned houses, bring back life to a people bereft of hope, and bring back the laughter of children.

### **Seminars/Workshops/Conferences**

#### **1. PROFESSIONAL IV SEMINARS**

Now a comprehensive 4 Day training

Dates:

February 16-19, 2006 Tempe AZ at SCNM

March 16-19, 2006 Portland, OR at NCNM

For information/registration log on to webpage  
[professionalivseminars.com](http://professionalivseminars.com)

#### **2. HOMEOPATHY TWO YEAR CERTIFICATE COURSE**

The New England School of Homeopathy with Paul Herscu (NCNM '86) and Amy Rothenberg (NCNM '86) will be offering their two year certificate course in Portland, OR beginning in January 2006. (The Oregon Board of Naturopathic Examiners has verified the Portland course for 184 hours of continuing education)

For more information see [www.nesh.com](http://www.nesh.com) or contact  
NESH, 356 Middle Street, Amherst, MA 01002 /  
[course@nesh.com](mailto:course@nesh.com) /413-256-5949

#### **3. ALIZE TIMMERMAN in HAWAII**

February 20-25, 2006

**TRANSITION AS A SOURCE OF STRENGTH**

Hormonal transitions and the illnesses that arise during this time. Remedies useful in these transitions will be covered, including remedies made from hormones themselves.

**VENUE:**

Outrigger Keauhou Beach Resort

78-6740 Alii Drive

Kailua-Kona, HI 96740

Phone: 808-324-2509  
Fax: 808-324-2508  
Web Site: [www.outriggerkeauhoubeachresort.com](http://www.outriggerkeauhoubeachresort.com)

Plan to arrive February 19. Seminar times and further details will be published soon. Room rates for seminar participants are \$135 partial ocean view, \$125 mountain view. Come join us for a superb homeopathy seminar in beautiful Hawaii

CONTACT INFORMATION:  
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1442A Walnut Street, #138, Berkeley CA 94709

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International fax: 1-415-472-6620  
E-mail: [seminars@HomeopathyWest.com](mailto:seminars@HomeopathyWest.com)  
visit us at: [www.homeopathywest.com](http://www.homeopathywest.com)

#### 4. APRIL 20-23: 50th 'GOLDEN JUBILEE' ANNUAL NW NATUROPATHIC PHYSICIANS CONVENTION

Golden Jubilee at the Greater Tacoma Convention and Trade Center in Tacoma, Washington. Speakers include Henry Heimlich MD, Joe Pizzorno ND, Hal Huggins DDS, Gina Nick ND, Norm Shealy MD, Fred Carrick DC, Angela Hywood ND and many more. CONTACT: 253-853-8853; <http://www.nwnpc.com>

#### 5. PLANT FAMILIES FROM A CLASSICAL PERSPECTIVE

AUGUST 25-27, 2006  
Will Taylor /Plant Families from a Classical Perspective  
AUGUST 28, 2006  
Will Taylor, MD, Kim Elia/Mastering RADAR and  
Encyclopedia Homeopathic in Your Practice: Portland, ME  
Contact: M. Bryant, 802-785-4512, e-mail,  
[sheera@valley.net](mailto:sheera@valley.net)

Paying attention to botanical families in homeopathic case analysis is often promoted as a "new" strategy. Yet we can find the roots of this approach scattered in our classical literature. Hahnemann, Boenninghausen, Hering, Farrington, and others were accomplished botanists who contributed useful observations on the botanical relationships of remedies. This workshop will introduce an inductive method of working with botanical families. Review of cases in which unusual, lesser known plant remedies were successfully given, focusing less on the unusual remedy and more on the reproducible, step-by-step process that led to its selection will be the focus. Participants will receive extensive handouts, have access to full-color resource materials and access to a resource web-portal via a private website.

## Opportunities

### 1. PRACTICE FOR SALE IN GRANTS PASS, OREGON

Grants Pass is a fast growing community that serves a large rural area.

Practice has been established for over twelve years.

Full family practice.

Modalities utilized include Homeopathy, Botanical Medicine, Physical Medicine, Lifestyle Counseling, and Nature Cure Therapies.

Office is located in warm cozy house skirted by an herb garden. Space available for second practitioner. Price and terms negotiable. For more information please contact Dr Deborah Frances dancingcrowherbs@yahoo.com

### 2. GREAT FALLS, MONTANA NATUROPATHIC PRACTICE FOR SALE

Access Montana's great outdoors, enjoy skiing, paddling, hiking and the dry sunny climate. Great scope of practice regulations and formulary create an excellent professional location. Well-established clinic (since 1979), turn-key operation, efficiently set up with pleasant ambience.

Clinic ready for Pediatrics and Gen Fam Prac. Fully equipped. Primary tx therapy: bio-therapeutic drainage using UNDA #'s; IV Chelation, Gyn, Environmental Detox, Interferential/Ultrasound unit, Hydroculator, Gyn table, Manipulation table. Full medicinal/dispensary includes Homeopathy, Botanicals, Nutraceuticals & IV meds, EDS2000 EAV machine.

Selling to start anew in CA while caring for parent in need. Perfect opportunity for 2 new start-up doctors. Clinic pictures on website. [www.gfhhc.com](http://www.gfhhc.com)

Shelley Cerasaro, ND  
Great Falls Holistic Health Clinic  
406-727-6680 [drcerasaro@jeffnet.org](mailto:drcerasaro@jeffnet.org)

### 3. FULL-TIME OR PART-TIME ND'S NEEDED FOR ENCINITAS, CA PRACTICE

Naturopathic Physicians and Practitioners in related fields needed for private practice. Set your own hours and fees. Full-time or part-time. Work in an integrated center with therapists and physicians. Bring your clientele; build your practice; referrals from psychiatrists & therapists and from marketing. Full service office. In beautiful Encinitas, close to Highway 5. Call Elana at 760.230.2508 or email at [elana@reinvestinyou.com](mailto:elana@reinvestinyou.com)

### 4. ND NEEDED IN SOUTHERN OREGON PRACTICE

N.D. needed to cover practice while on maternity leave, with long-term potential opportunities. Sale of practice negotiable.

BUSY practice located in sunny southern Oregon. Opportunity to share practice space with an "ND elder". Modalities of practice include herbal medicine, homeopathy, nutritional/lifestyle counseling and various forms of bodywork. Begin March 2006. Please call or email for more details: Michelle Bienick, ND home: 541-846-0656, office: 541-474-0503, email: healing@inorbit.com

#### 5. SPACE FOR RENT

Space for rent for naturopath or acupuncturist in Seattle- Join this beautiful Massage, Pilates, Yoga Studio in Fremont- Body Center Studios. Rent room part time. Treatment room with table, desk, chairs, drawers, soothing atmosphere. Waiting room. Voicemail by month. Successful business on the canal. Please call Melissa at 206-633-4800 x1 for specifics. Avail Feb 15th or March 1st. melissa@bodycenterstudios.com

#### 6. NATUROPATHIC PHYSICIAN NEEDED FOR INTEGRATED HOLISTIC CLINIC IN SOUTHEASTERN VERMONT

We are looking for someone who:

Will bring a grounded, yet open-minded western biomedical perspective to our integrated, interdisciplinary practice

Collaborates well with other practitioners to deliver client-centered care in a team environment

Works autonomously with minimal on-site supervision

Is excited about participating in the evolution of a better model for the delivery of high quality, affordable, integrated care

Has some understanding of and experience in Biological Medicine

See our website for more information: <http://www.soiourns.org>

Contact: Cynthia N. Moore or Linda Haltinner Co-Executive Directors for more information

#### 7. INCREDIBLE PRACTICE OPPORTUNITY IN NEW ENGLAND

Come join me in a dynamic, busy, well established 25-year old naturopathic practice in Connecticut. I am looking for an outgoing, confident, ND to provide general eclectic naturopathic medicine to a wide range of patients. The practice is a classical naturopathic one where we treat patients with complaints of all kinds. It includes a mixture of acute care and patients with challenging chronic problems. We use all the classical modalities with most patients including physical medicine, homeopathy, botanical, and nutritional interventions. You might like to know that naturopathic physicians in Connecticut do not have a formulary from which to prescribe. Therefore, one must treat effectively with the time-honored armamentarium of naturopathic medicine. It goes without saying that we are personable and passionate in our work and treat our patients as follow travelers on a path of discovery.

The ideal candidate is one who has been a successful leader

among his/her peers, has an interest (and perhaps some experience) in classical naturopathy, would like to work with someone with 30 years of clinical experience, and sees his/her calling to be a physician as an opportunity for personal spiritual growth.

He/she should also be nurtured by the Eastern environment and want to make New England his/her home. We are located just north of New Haven, Connecticut where there are four distinct seasons each year: hot, humid, hazy summers, unbelievably gorgeous falls, cold and snowy winters and lush, aromatic springs.

New Haven is a college town with all the bars, restaurants, museums and theatres to prove it. It's been called a "quaint New England" town. If that's not enough, New York City is a comfortable train ride away and Boston is within driving distance.

The mountains of Vermont and New Hampshire are within two hours' drive of the office and the beaches of Rhode Island are even closer. Skiing, snowboarding, and surfing are within easy reach. Hiking trails, lakes, and bike paths are easily found. The ocean is within spitting distance. Well, maybe not that close.

If this sounds like something that you are yearning to do I invite you to contact me.

James Sensenig, ND  
Natural Health Associates, P.C.  
2558 Whitney Avenue  
Hamden, CT 06518

Office: 203 230 2200  
Fax: 203 230 1454  
Email: [jsensenig@aol.com](mailto:jsensenig@aol.com)

#### 8. NATUROPATHIC MEDICAL PRACTICE FOR SALE

Naturopathic medical practice for sale in beautiful Lake Havasu City, Arizona. Practice is multidiscipline with extensive IV therapy including chelation, alternative cancer treatments, men and women bio-identical hormones, extensive use of botanicals, orthomolecular, diet, fasting and some homeopathy. We also stay current in anti-aging medicine. Practice is well respected with a large patient base. Average income is in the \$250,000 range and up. Call with inquires at 929-453-9525 or e-mail at [fpsweet@ctaz.com](mailto:fpsweet@ctaz.com)

#### 9. POSITION AVAILABLE FOR NATUROPATHIC PHYSICIAN

The Weight loss and Yoga center is looking for an energetic, progressive, professional ND to run our 6 weeks Detoxification Program. Must be willing to co-market/promote, have excellent public speaking skills, be passionate about detoxification/yoga/bodywork, and be truly ready to pioneer the field of weight loss. Program is already established---clients are

signing up. Relationship terms are negotiable. (expexct \$5,000-10,000 up/month)

Tahara Center  
4725 First st. #270  
Pleasanton, CA 94566

contact:  
detoxdiet@gmail.com  
Hyun Mo Chung CEO  
Trinity Healthcare solutions Inc.  
(408)830-9195

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